

## Feedback

### **Saving over \$2,000,000 on turnover and safety costs**

*"PEAK's vessel officer training played a key role in our company saving a conservative estimate of 2 million dollars in personnel turnover and safety costs over the past 2 years."*

### **Customized training that delivers a personal impact**

*"PEAK got right to the heart of the matter and designed special vessel officer and family training courses for us. Not only did these permanently change our business culture and profitability, but they also positively impacted the personal lives of our employees."*

### **Creating a culture of safety enthusiasm onboard vessels**

*"After our last vessel officer seminar (VOS) word went around the fleet about how valuable the course is. Guys are already volunteering for the next VOS. Great job, and well done!"*

**PEAK Training Solutions**

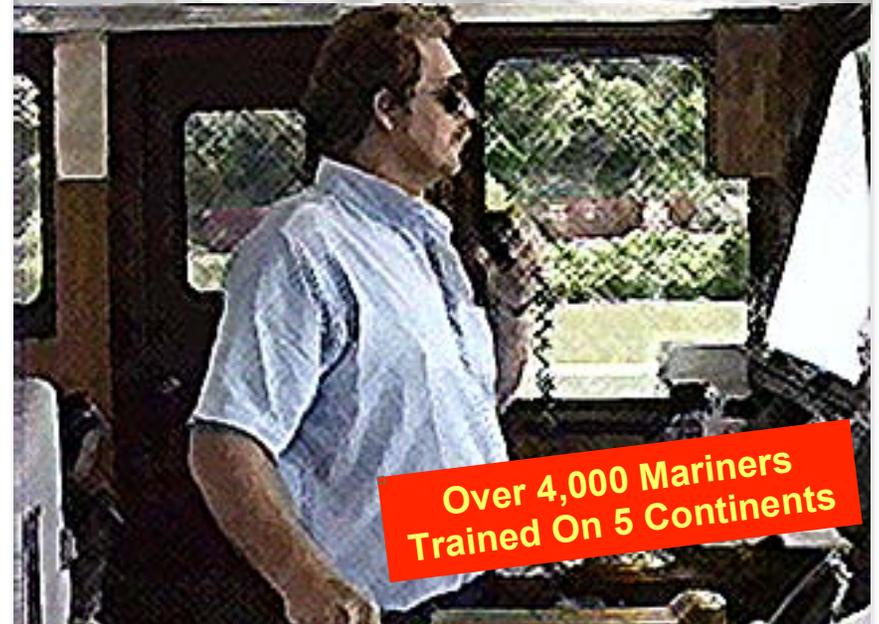
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**A Vessel Officer Safety  
Training Course That Gives  
Mariners What They Need To  
Engage Others For Safety —**

***Value-Based People Skills***



Safety Behavior Management  
Crew Resource Management

**PEAK Training Solutions**

*equipping workers with the skills that make safety work*

# A Vessel Officer Seminar Grounded In 6 Core Leadership Values



## 1 – The Value of Change

**Securing A Commitment To Safety Improvement.** This session introduces the need to proactively manage the safety change process in the work place. It offers a practical 6-step change management model that helps the officer do so.



## 2 – The Value of People

**Foundations For Crew Safety Management.** The DISC Profile is used to give each officer a basis for understanding his core behavioral tendencies and how they affect his safety supervision skills—particularly interpersonal communication.



## 3 – The Value of Leadership

**Leadership That Fosters Safe Behavior In Crews.** This session helps vessel officers improve their interpersonal skills of leading and managing others—how to exercise the appropriate styles of leadership that cause others to practice safe behaviors.



## 4 – The Value of Safety

**Loss Causation And Crew Dynamics.** This session teaches officers a loss causation process—root cause analysis model—that helps them understand the link between crew dynamics (interpersonal relationships) and the cause of accidents—injuries—incidents.



## 5 – The Value of Teamwork

**Better Safety Teamwork Via Conflict Resolution.** This session teaches the officer to use a quick, simple A-B-C conflict resolution process that is vital to the development of safe working crew dynamics, including how to handle uncooperative crew members.



## 6 – The Value of Synergy

**A Total Crew Safety Resource Mentality.** This session teaches a synergistic crew management model that improves total crew situational awareness and increases the productivity of crew members—all while maintaining the officer's authority intact.

## The Learning Experience

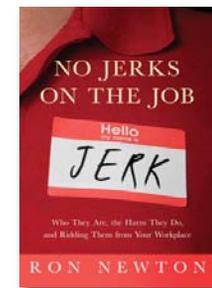
PEAK's **Vessel Officer Seminar** is an interactive, entertaining, and lively classroom course that is professionally presented with an optimal blend of lecture, group discussion, small group breakouts, and learning exercises.

### Facilitator

**Ron Newton**, president of PEAK Training Solutions, is the course facilitator.

Ron is an excellent presenter best known for translating his knowledge of human nature into practical value-based strategies that improve both shore side and vessel safety cultures. Since 1993 he has personally trained thousands of vessel and shore staff.

Ron is the author of the top-rated book **No Jerks On The Job** and a widely followed news contributor.



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The course is customized to the customer's brand and needs.